

2011 Motion Product Migration

To: Yaskawa Customers in the Americas

The Sigma-5 product family has been well accepted in the market since its release in early 2008. Sales volumes continue to increase as our existing customer base transitions from older products and as new customers implement Sigma-5 and MP2000iec products. In light of these successes, Yaskawa will begin to transition Sigma II products listed below to non-stock status over the next 6 months and in 2012 these products will be transitioned to legacy.

We currently have a large supply of Sigma II products in our warehouse in Buffalo Grove, IL. The actual out-of-stock date will vary by product. Non-stock status means that once a product is not in stock at your local distributor and not in stock at our Buffalo Grove warehouse, typical lead times will be 12-16 weeks. By transitioning your design to the Sigma-5 line, you will be assured the latest competitive technology with very short lead times.

Product	Model # Stub	Stock Status
		Exception - this
	SGMPH	motor series will
Sigma II small capacity motors (Exception)		remain stock
Sigma II (motors, amplifiers, cables, accessories)	SGMGH, SGMSH,	
	SGMUH, SGDH	
Sigma FSP (amps, accessories, cables)	FSP	Transition to Non-
Sigma Mini (motors, amplifiers, cables, accessories)	SGMM, SGDF	Stock status will
LEGEND (amplifiers)	SGDG	begin August 1,
Sigma-3 (amplifiers)	SGDS	2011
SMC Controls (3010, 4000)	SMC	
NS Cards (100, 300, 500, 600)	JUSP-NS	

Exceptions to these stocking changes are being made for customers with scheduled blanket orders.

Future Product Availability

The products discussed in this announcement¹ will be transitioned to legacy status on March 1, 2012. This is NOT a production stop or product obsolescence notice. The 2012 Legacy transition means

Product Announcement



that Yaskawa will not promote the use of Sigma II products for new designs, lead times may increase, and sales of replacement or spares will follow our aftermarket pricing schedule. The transition to legacy status does not mean production of these products will be halted. Yaskawa will continue to service these products for 7 years or as long as components are available.

¹SGMPH motors will **not** be transitioned to legacy on March 1, 2012.

Product Transition

We have created a variety of tools to help you transition to the Sigma-5 and MP2000iec products. These transition tools can be found on <u>www.yaskawa.com</u>. Please contact your local Yaskawa representative with questions regarding product transitions.

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